

Product Category	MSRP	DIR Customer Discount from MSRP
<b>VTrak A-Class - Turnkey SAN Filesystem Solution</b>	Includes all products in this class.	
	Example Below	17.00%
<b>VTrak A-Class NAS Gateway</b>	Includes all products in this class.	17.00%
<b>Vtrak x30 Series RAID and Expansion Chassis Integrated with Drives</b>	Includes all products in this class.	15.00%
<b>VTrak x10 RAID and Expansion Chassis, Made For Mac Products</b>	Includes all products in this class.	14.00%
<b>VTrak x30 Series Storage Subsystems</b>	Includes all products in this class.	12.00%
<b>VTrak x10 Series Storage Subsystems</b>	Includes all products in this class.	12.00%
<b>Vess A-Class Server Storage Appliance for Video Surveillance</b>	Includes all products in this class.	17.00%
<b>VessRAID Subsystem (SAS, iSCSI and Combo FC &amp; iSCSI)</b>	Includes all products in this class.	14.00%
<b>VessRAID 1000 and R2000 Series Integrated Expansion Chassis - Includes HDDs and 3-year 9x5 Support with Advanced Part Replacement (Note: Discount and Price based on timely return of failed part to Promise)</b>	Includes all products in this class.	15.00%
<b>VessRAID Subsystems (SAS &amp; iSCSI)</b>	Includes all products in this class.	17.00%
<b>VessRAID Expansion Chassis (SAS &amp; iSCSI)</b>	Includes all products in this class.	17.00%
<b>SANLink - Thunderbolt to Fibre Channel Adapter</b>	Includes all products in this class.	10.00%
<b>Pegasus2 RAID Storage with Thunderbolt2™ - 4- 6- &amp; 8-bay DAS and 2-year 9x5 Support with Advanced Part Replacement *Thunderbolt2 Cable Included* (Note: Discount and Price based on timely return of failed part to Promise)</b>	Includes all products in this class.	8.00%
<b>FileCruiser Storage Appliance System</b>	Includes all products in this class.	22.00%
<b>Thunderbolt Cables - 2.0M and 0.5M Cables</b>	Includes all products in this class.	12.00%

Services	MSRP	DIR Customer Discount from MSRP
VTrak Onsite and Extended Warranty Service Options	Includes all products in this class.	18.00%
Vess A2000 Series 24x7, NBD and Extended Warranty Service Options	Includes all products in this class.	18.00%
VessRAID R2000 Series 24x7, NBD and Extended Warranty Service Options	Includes all products in this class.	18.00%
Pegasus Extended Support/Warranty Service Options	Includes all products in this class.	18.00%
FileCruiser Extended Support/Warranty Service Options	Includes all products in this class.	18.00%
Optional Items	MSRP	DIR Customer Discount from MSRP
Services - Per day service provides installation and maintenance by trained PROMISE technicians for a single day during business hours (8am - 5pm). Two (2) day minimum required. Ex10, Ex30 and Vtrak A - Class One (1) day minimum.	Includes all products in this class.	7.00%
Volume Discounts	Order Total MSRP	DIR Customer Discount from MSRP
Orders over \$150,000.00 will receive an additional 2% discount	\$ 150,005.00	2.00%
Orders over \$250,000.00 will receive an additional 3% discount	\$ 250,005.00	3.00%
Orders over \$1,000,000.00 will receive an additional 5% discount	\$ 1,000,005.00	5.00%
<b>NOTE: Volume discounts are in addition to standard or negotiated discounts per product type and additional discounts are calculated based on initial discounted price provided/negotiated. Volume discounts are guaranteed per qualifying PO based on total DIR-TSO-2719 contract sales at standard discounts per DIR fiscal year. Volume discounts may be available for multiple PO's from a single organization or to smaller organizations for smaller total dollar purchases as negotiated per opportunity once these volume thresholds have been achieved in a given year.</b>		